

UNITED STATES COURT OF INTERNATIONAL TRADE

DAK AMERICAS LLC, INDORAMA  
VENTURES USA, INC., and NAN YA PLASTICS  
CORPORATION, AMERICA,

Plaintiffs,

v.

UNITED STATES,

Defendant,

and

NOVATEX LIMITED, G-PAC CORPORATION,  
NIAGARA BOTTLING, LLC, and iRESIN, LLC,

Defendant-Intervenors.

Before: Gary S. Katzmann, Judge  
Court No. 18-00238

***PUBLIC VERSION***

**OPINION**

[Plaintiffs' motion for judgment on the agency record is granted and the International Trade Commission's Final Determination is remanded consistent with this opinion.]

Dated: June 4, 2020

Paul C. Rosenthal, Kelly Drye & Warren, LLP, of Washington, DC, argued for plaintiffs. With him on the brief were Kathleen W. Cannon, Brooke M. Ringel, and David C. Smith.

Brian R. Allen, Attorney-Advisor, Office of the General Counsel, U.S. International Trade Commission, of Washington, DC, argued for defendant. With him on the brief were Dominic L. Bianchi, General Counsel, and Andrea C. Casson, Assistant General Counsel for Litigation.

Brenda A. Jacobs, Jacobs Global Trade & Compliance LLC, of McLean, VA, argued for defendant-intervenors, *Novatex Limited* and *G-PAC Corporation*. With her on the joint brief were Neil R. Ellis and Shawn M. Higgins, Sidley Austin, LLP, of Washington, DC.

John M. Peterson, Neville Peterson LLP, of New York, NY, argued for defendant-intervenor, *Niagara Bottling, LLC*. With him on the brief were Richard F. O'Neill and Patrick B. Klein.

Susan G. Esserman, Steptoe & Johnson LLP, of Washington, DC, argued for defendant-intervenor, *iResin, LLC*. With her on the brief were Joel D. Kaufman and Judy (Zhu) Wang.

Katzmann, Judge: The maxim, “like cases should be treated alike,” attributed to the ancient philosopher Aristotle<sup>1</sup> in Nicomachean Ethics<sup>2</sup>, has been characterized more recently by H.L.A. Hart as “a central element in the idea of justice.”<sup>3</sup> Consistency promotes fairness between parties, predictability that is critical to the administration of justice, and protects against arbitrary and capricious conduct by the institutions that issue determinations and decide disputes. As such, it is a core value of administrative law generally, and it is implicated in this court’s review of agency determinations and the adjudication of controversies under the domestic laws regulating international trade. That principle of consistency is central to the case now before the court, arising in the context of a challenge to the adequacy of agency reasoning under the substantial evidence standard, and raising issues regarding an agency’s obligation to address significant conflicting arguments and evidence.

Plaintiffs DAK Americas LLC (“DAK”), Indorama Ventures USA, Inc. (“Indorama”), and Nan Ya Plastics Corporation (“Nan Ya”) (collectively, “Plaintiffs”) are U.S. producers of PET resin -- a polyester polymer (i.e. plastic) material used to make many common products, including bottles. Plaintiffs brought this action against the United States (“the Government”) to challenge the International Trade Commission’s (“the Commission”) Final Determination, Polyethylene Terephthalate Resin From Brazil, Indonesia, Korea, Pakistan, and Taiwan: Determinations, 83 Fed. Reg. 56,377 (Nov. 13, 2018), P.R. 211 (“Final Determination”), in which the Commission

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<sup>1</sup> 384 BC – 322 BC.

<sup>2</sup> Aristotle, Nicomachean Ethics bk. IV, at 15–16 (G.P. Goold ed., H. Rackham trans., Harvard Univ. Press rev. ed. 1934) (c. 384 B.C.E.).

<sup>3</sup> H.L.A. Hart, The Concept of Law 155 (1961).

determined that an industry in the United States was not materially injured by reason of PET resin imports from Brazil, Indonesia, Korea, Pakistan, and Taiwan (“the subject imports” and “the subject countries”). Plaintiffs had filed antidumping (“AD”) petitions with the Commission after subject imports surged following the Commission’s 2015 material injury determination on PET resin imports from Canada, China, India, and Oman, and the U.S. Department of Commerce’s (“Commerce”) subsequently published AD and countervailing duty (“CVD”) orders on PET resin imports from those countries. In the determination that Plaintiffs challenge here, the Commission found the PET resin market was highly price-sensitive, that subject imports’ market share gains represented domestic industry ceding market share, and that the domestic industry suffered a steep decline in financial condition during the period of investigation (“POI”). Ultimately, however, the Commission concluded: (1) underselling that occurred was not significant given both (i) indirect pricing reports showing overselling was more prevalent and (ii) purchasers’ reports that supply shortages were the cause of domestic market share losses; and (2) subject imports did not have a significant adverse impact on the domestic industry. Plaintiffs challenge the Commission’s Final Determination and seek remand from the court.

## **BACKGROUND**

### ***I. Legal and Regulatory Framework***

Dumping occurs when a foreign company sells a product in the United States for less than fair value (i.e. for a lower price than in its home market). See Sioux Honey Ass’n v. Hartford Fire Ins. Co., 672 F.3d 1041, 1046 (Fed. Cir. 2012). The International Trade Commission (originally the Tariff Commission) was created by the Revenue Act of 1916 as a nonpartisan, independent quasi-judicial government agency. 39 Stat. 756, 795 (1916) (specifying that no more than three of the Commission’s six members can be of the same political party); Tariff Act of 1930, 19 U.S.C. § 1330 (2018) (same); cf. USITC, A Centennial History of the USITC 122 (USITC Pub. 4744,

Nov. 2017), <https://www.usitc.gov/publications/other/centennial> (last accessed June 3, 2020). Under the Tariff Act of 1930,<sup>4</sup> the Commission is tasked with evaluating AD and CVD petitions. 19 U.S.C. §§ 1671, 1673.

The Tariff Act of 1930 allows AD investigations to be initiated by the Commission sua sponte or by petition from interested parties. *Id.* § 1673a(a)–(b). If by petition, the Commission determines within twenty days of receipt of the petition “whether [it] alleges the elements necessary for the imposition of a duty . . . and contains information reasonably available to the petitioner supporting the allegations, and . . . if the petition has been filed by or on behalf of the industry.” *Id.* § 1673a(c)(1)(A)(i)–(ii). If the Commission reaches an affirmative determination at this stage, it will then make preliminary determinations as to whether there is a reasonable indication that an industry in the United States is materially injured or threatened with material injury. *See id.* § 1673b(a)(1)(A)(i)–(ii).

Generally, the Commission will make a final determination whether a domestic industry is materially injured or threatened with material injury within seventy-five days of the preliminary determination. *See id.* §§ 1673d(a)(1), 1673(b)(1). The statute provides that “‘material injury’ means harm which is not inconsequential, immaterial, or unimportant” and sets out how the Commission is to evaluate material injury. *Id.* § 1677(7)(A). It mandates the Commission consider (1) volume of subject imports; (2) effects of subject imports on price for domestic like products; and (3) impact of subject imports on domestic producers of domestic like products. *Id.*

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<sup>4</sup> Further citations to the Tariff Act of 1930, as amended, are to the relevant provision of Title 19 of the U.S. Code, 2012 edition. The current U.S.C.A. reflects the amendments made to 19 U.S.C. § 1677e (2012) by the Trade Preferences Extension Act of 2015, Pub. L. No. 114–27, § 502, 129 Stat. 362, 383–84 (2015) (“TPEA”). The TPEA amendments apply to determinations made on or after August 6, 2015, and therefore, apply to this proceeding. *See Dates of Application of Amendments to the Antidumping and Countervailing Duty Laws Made by the Trade Preferences Extension Act of 2015*, 80 Fed. Reg. 46,793, 46,794 (Dep’t Commerce Aug. 6, 2015).

The statute also allows the Commission to consider “other economic factors as are relevant to the determination.” Id. § 1677(7)(B)(ii).

With regard to impact on the affected domestic industry, the statute takes a broad lens and mandates a highly contextual analysis: “The Commission shall evaluate all relevant economic factors described in this clause within the context of the business cycle and conditions of competition that are distinctive to the affected industry.” Id. § 1677(7)(C)(iii) (emphasis added). Among the specific factors the statute mentions as indicators of injury are both loss in sales and in revenues. Id. § 1677(7)(C)(iii)(I). This contextual analysis, and these two factors specifically, may help capture domestic industry’s differing potential responses to and corresponding injuries from low-priced imports.<sup>5</sup>

The statute requires the Commission to include in its final determination “an explanation of the basis for its determination that addresses relevant arguments that are made by interested parties who are parties to the investigation or review (as the case may be) concerning volume, price effects, and impact on the industry of imports of the subject merchandise.” Id. § 1677f(i)(3)(B).

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<sup>5</sup> To provide an illustration of how this would generally manifest in a price-sensitive market for substitutable goods: A domestic industry in such a market faced with low-priced imports may hold price steady or may drop price below that of the imports to compete. Lost sales would result from the former approach and underselling would likely be visible, while lost profits (which includes reductions in profit margins, as well as total wipeouts of profit) would result from the latter but data would show overselling. Cf. USITC, Antidumping and Countervailing Duty Handbook I-14 n.29 (USITC Pub. 4540) (14th ed. 2015), [https://www.usitc.gov/trade\\_remedy/adcvd\\_handbook.htm](https://www.usitc.gov/trade_remedy/adcvd_handbook.htm) (last accessed June 3, 2020) (“A lost sale occurs when a customer switches to the imported product; lost revenues occur when a U.S. producer either reduces prices or rolls back announced price increases in order to avoid losing sales to competitors selling the imported product.”).

**II. Factual and Procedural History of the Commission's Determination and this Case**

Plaintiffs filed an AD petition on September 26, 2017 regarding imports from Brazil, Indonesia, the Republic of Korea, Pakistan, and Taiwan. See Petition for the Imposition of Antidumping Duties: Imports of Certain Polyethylene Terephthalate Resin from Brazil, Indonesia, the Republic of Korea, Pakistan, and Taiwan, Sept. 26, 2017, P.R. 1. On November 13, 2017, the Commission concluded its preliminary investigation, found that there was a reasonable indication that the domestic industry was materially injured because of the subject imports, and initiated the final phase of its investigations. See Polyethylene Terephthalate (PET) Resin from Brazil, Indonesia, Korea, Pakistan, and Taiwan; Determinations, 82 Fed. Reg. 53,523, Nov. 16, 2017, P.R. 82. For the final injury investigation, the Commission defined the POI as the first quarter of 2015 through the first quarter of 2018. See Confidential Views of the Commission in Polyethylene Terephthalate Resin from Brazil, Indonesia, Korea, Pakistan, and Taiwan: Investigation. Nos. 731-TA-1387-1391 (Final) at 4, USITC Pub. 4835 (Nov. 2018), C.R. 342, P.R. 209 (“Views”).

The Commission then drafted questionnaires for the final phase. Id. at 33 n.133. No parties objected to the Commission using the four pricing products defined by Petitioners in their petition, and the Commission collected data with those four. See Pet’rs.’ Comments on Draft Questionnaires, Mar. 5, 2019, P.R. 95. Pricing data for the four products covered a substantial portion of U.S. shipments of domestic PET resin and subject imports.<sup>6</sup> See Views at 33–34.

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<sup>6</sup> The pricing data covered “[ ] percent of U.S. shipments of the domestic like product and all U.S. shipments of subject imports from Brazil, [ ] percent of U.S. shipments of subject imports from Indonesia, [ ] percent of U.S. shipments of subject imports from Korea, 55.4 percent of U.S. shipments of subject imports from Pakistan, and 87.7 percent of U.S. shipments of subject imports from Taiwan in 2017.” Def.’s Resp. in Opp’n to Pls.’ Mot. for J. on the Agency R. at 7, Aug. 16, 2019, ECF No. 53 (citing Confidential Views of the Commission in Polyethylene Terephthalate Resin from Brazil, Indonesia, Korea, Pakistan, and Taiwan: Investigation. Nos. 731-TA-1387-1391 (Final) at 33–34, USITC Pub. 4835 (Nov. 2018), C.R. 342, P.R. 209 (“Views”).

The Commission found that the U.S. PET resin market was highly price-sensitive and characterized by product fungibility, that subject imports' market share gains came at the same time as the domestic industry lost market share, and that the domestic industry suffered a steep decline in financial condition during the POI. Views at 29–30, 45, 46. However, the Commission ultimately concluded: (1) underselling that occurred was not significant, based upon both indirect pricing reports that showed overselling was more prevalent and purchasers' reports that showed supply shortages as the cause of domestic market share losses; and (2) subject imports did not have a significant adverse impact on the domestic industry. Id. at 50–55.

***A. The Commission's Overselling Finding***

The Commission determined that subject imports oversold, rather than undersold, domestic product based mainly on indirect quarterly pricing reports and responses identifying a domestic supply shortage.

***1. The Commission's Reliance on Indirect Quarterly Pricing Reports***

The Commission relied on indirect quarterly pricing reports that showed overselling in approximately two-thirds of comparisons and found that these reports outweighed other record evidence that showed greater underselling. See Views at 34. Direct quarterly pricing data showed underselling in a much higher [[ ]] portion of comparisons. See Conf. Final Staff Report of the Commission in Polyethylene Terephthalate Resin from Brazil, Indonesia, Korea, Pakistan, and Taiwan: Investigation. Nos. 731-TA-1387-1391 (Final) at V-21–V-24, USITC Pub. 4835 (Nov. 2018), C.R. 342, P.R. 209 (“FSR”); cf. Pls.' Br. at 24. The Commission excluded quarterly pricing data of another importer [[ ]] that showed underselling [[ ]]. FSR at V-9; cf. Pls.' Br. at 24. [[ ]]

]] FSR at V-34.

Plaintiffs argue that indirect quarterly pricing data for several importers present potential conflicts with their narrative responses. [[ ]] companies' quarterly pricing data showed overselling, but these companies also reported that the subject imports to which they switched were lower-priced than U.S. domestic product. See id. at Tables V-11–V-14, V-33; [[

]].

The Commission also excluded data from two [[ ]] importers, [[ ]] on bases that Plaintiffs claim were unreasonable. See Pls.' Br. at 26–28. The data of one importer, [[ ]] were excluded based in part on the Commission's conclusion that the importer "imports products and transfers to affiliates" rather than "engag[ing] in arm's length transactions." Views at 34 n.136. That importer's questionnaire response states otherwise, namely, that the importer [[

]]; FSR at V-19

n.24. Though the Commission staff report treated [[ ]] as a direct importer (rather than indirect), the Commission ultimately excluded the company [[ ]] data altogether. See Views at 34 n.135. The Commission also relied upon the fact that this importer, [[ ]], was unable to identify exactly which product type it imported. See id. at 36 n.141, C.R. 342, P.R. 209; [[ ]]. However, the Commission did include data in the pricing information from another company, [[ ]], which



was also unable to identify exactly which product it imports and had data showing overselling [[  
]]. See Views at 36 n.141; FSR at Tables V-11–V-14; [[  
]].

Importer [[  
]] submitted data at the preliminary stage of the investigation, but not the final stage. See FSR at I-6 n.10. Petitioners urged the Commission to consider the preliminary stage data of this importer, [[  
]], in its final analysis, but the Commission did not address this in its Final Determination. See generally Views (omitting any mention of [[  
]]). The Commission’s Final Staff Report states the pricing data were excluded because they were [[  
]] and because there “may” have been errors. FSR at V-9 n.18. Pricing data from a different importer, [[  
]], were included, and Plaintiffs allege that they show similar errors, particularly [[  
]]. See Importer Questionnaire of [[  
]].

## ***2. The Commission’s Domestic Supply Shortages Finding***

The Commission relied on several sources in finding that domestic supply shortages partially explained subject imports’ market gains. First, fourteen of eighteen responses of purchasers that switched from domestic to foreign PET resin stated that a lower price was not the primary reason for purchase of subject imports. See Views at 47; FSR at Table V-12. Purchasers, responding to an inquiry regarding the entire POI, also reported delayed deliveries, allocations imposed by domestic producers, and disruptive weather as factors in the domestic supply shortage. See Views at 47. And domestic producers’ data showed that in 2016 they increased imports from

affiliated producers in subject and non-subject countries by [[ ]] percent. See id. at 46; FSR at Table IV-3.

The Commission does not cite to specific record evidence that shows supply constraints prior to October 2016. None of the twenty-one narrative responses of U.S. purchasers and importers reference any specific pre-October 2016 causes or instances of supply shortages. See FSR at Table II-4. [[ ]] reference supply shortages without identifying any specific time they occurred. See id. By contrast: [[ ]] limit their identification of supply constraints to the last year, last six to nine months, or “currently”; an additional [[ ]] reference the M&G shutdown in September 2017;<sup>7</sup> and an additional [[ ]] reference “hurricanes,” “floods,” “force majeure,” and “adverse weather.” Id. Thus, [[ ]] importers and purchasers effectively state that supply constraints were limited to October 2016 onward (and [[ ]] of those to September 2017 onward). Id.

The Commission found that, despite Petitioners’ argument that supply constraints were limited to a “brief period at the end of the POI,” the evidence of supply constraints mentioned above -- in conjunction with the Commission’s finding that overselling predominated -- “all indicate that low-priced subject imports were not the basis for the market share changes . . . [and] that subject imports have not had a significant adverse impact.” Views at 47–48.

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<sup>7</sup> Shortly prior to Plaintiffs’ filing of their petition with the Commission in September 2016, M&G Polymers (which accounted for under 10 percent of the domestic industry) announced it would be ceasing production. See Conf. Final Staff Report of the Commission in Polyethylene Terephthalate Resin from Brazil, Indonesia, Korea, Pakistan, and Taiwan: Investigation. Nos. 731-TA-1387-1391 (Final) at III-7 (“FSR”). In October 2017, M&G announced it would be filing for bankruptcy and stated its financial difficulties were caused by competition from subject imports as well as cost overruns at the new facility M&G had been building in Corpus Christie, Texas. See id. at III-7; Tr. of ITC Staff Conference at 33–35, Oct. 17, 2017, P.R. 81.

***B. The Commission’s Finding of No Significant Adverse Impact on Domestic Industry Under 19 U.S.C. § 1677(7)(c)(iii).***

The Commission ultimately concluded that subject imports “have not had a significant adverse impact on the domestic industry.” See id. at 48. In reaching this conclusion, the Commission emphasized several factors, including that “the domestic industry’s financial condition improved in 2016, the year with the most significant increase in subject imports.” Id. at 45. The Commission also stated that its finding that subject imports did not have “any significant adverse price effects on the domestic industry” led to its conclusion that subject imports do not “explain[] the decline in the industry’s financial performance during the POI.” Id. Likewise, the Commission noted that “subject imports largely oversold the domestic product . . . so any market share shifts . . . were due to factors other than price.” Id. at 46. The Commission further explained that even if “supply constraints were limited to a brief period at the end of the POI,” several other considerations (i.e. U.S. producers’ increase in imports, purchasers’ narrative responses, and subject imports gaining market share despite generally overselling) indicate that subject imports being lower-priced was not the cause of market share changes following Certain Polyethylene Terephthalate from Canada, the People's Republic of China, India, and the Sultanate of Oman: Amended Final Affirmative Antidumping Determination (Sultanate of Oman) and Antidumping Duty Orders, 81 Fed. Reg. 27,979 (Dep’t Commerce May 6, 2016). Id. at 46–47.

***C. Procedural History of this Case***

On December 26, 2018, Plaintiffs filed a complaint with the court to contest the Final Determination. See Compl. on Behalf of DAK Americas LLC, Indorama Ventures USA, Inc., and Nan Ya Plastics Corp. America Against United States, Dec. 26, 2018, ECF No. 9. On May 16, 2019, Plaintiffs moved for judgment on the agency record, seeking review of the above determinations and not contesting other Commission findings. Pls.’ Mot. for J. on Agency R.,

May 16, 2019, ECF No. 42; Pls.’ Mem. of L. in Supp. of Mot. for J. on Agency R., May 16, 2019, ECF No. 43 (“Pls.’ Br.”); Def.’s Resp. in Opp’n to Pls.’ Mot. for J. on the Agency R. at 7, Aug. 16, 2019, ECF No. 53 (“Def.’s Br.”) (identifying eight uncontested aspects of the Commission’s determination).<sup>8</sup> The Commission filed a brief in opposition to Plaintiffs’ motion on August 16, 2019. See Def.’s Br. Novatex Limited, G-Pac Corporation, iResin, LLC, and Niagara Bottling, LLC (collectively, “Defendant-Intervenors”) all participated in the Commission’s investigation and also filed briefs in opposition to Plaintiffs’ motion for judgment on the agency record. See Def.-Inter. iResin, LLC’s Resp. to Pls.’ Mot. for J. on the Agency R., Aug. 16, 2019, ECF No. 55 (“iResin’s Br.”); Def.-Inters. Novatex Limited and G-Pac Corporation’s Resp. to Pls.’ Mot. for J. on the Agency R., Aug. 16, 2019, ECF No. 52 (“Novatex’s Br.”); Def.-Inter. Niagara Bottling, LLC’s Resp. to Pls.’ Mot. for J. on the Agency R., Aug. 16, 2019, ECF No. 50 (“Niagara’s Br.”). Plaintiffs filed a reply brief on September 20, 2019. See Pls.’ Reply Br., ECF No. 63 (“Pls.’ Reply”). All parties filed responses to the court’s oral argument questions on March 30, 2020. See Def.-Inter. Niagara Bottling, LLC’s Conf. Resp. to Oral Arg. Questions, ECF No. 95; Def.’s Conf. Resp. to Oral Arg. Questions, ECF No. 93 (“Def.’s Conf. Resp. to Questions”); Def.-Inter. iResin, LLC’s Conf. Resp. to Oral Arg. Questions, ECF No. 91 (“iResin’s Conf. Resp. to Questions”); Pls.’ Conf. Resp. to Oral Arg. Questions, ECF No. 89; Def.-Inters. Novatex Ltd. & G-Pac Corp.’s Conf. Resp. to Oral Arg. Questions, ECF No. 87. The court held oral argument via teleconference on April 1, 2020. ECF No. 97.

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<sup>8</sup> Many citations are to confidential filings for clarity in explaining the timeline of events. Public versions, often filed at later dates, are available on the public docket with corresponding pagination.

### **JURISDICTION AND STANDARD OF REVIEW**

The Tariff Act of 1930 requires the court to review the Commission’s AD and CVD determinations for whether they are “unsupported by substantial evidence on the record, or otherwise not in accordance with law.” 19 U.S.C. § 1516a(b)(1)(B)(i). Determinations are presumed correct; it is the burden of the party challenging the determination to demonstrate otherwise. 28 U.S.C. § 2639(a)(1) (2018).

Substantial evidence requires “more than a mere scintilla”; it must be “such relevant evidence as a reasonable mind might accept as adequate to support a conclusion.” Suramerica de Aleaciones Laminadas, C.A. v. United States, 44 F.3d 978, 985 (Fed. Cir. 1994) (quoting Consolidated Edison Co. v. NLRB, 305 U.S. 197, 229 (1938)). The record as a whole must be examined, including evidence that “fairly detracts from the substantiality of the evidence.” Nippon Steel Corp. v. United States, 337 F.3d 1373, 1379 (Fed. Cir. 2003) (quoting Atl. Sugar. Ltd. v. United States, 744 F.2d 1556, 1562 (Fed. Cir. 1984)). An agency determination may not be sustained without considering “contradictory evidence or evidence from which conflicting inferences could be drawn.” Universal Camera Corp. v. NLRB, 340 U.S. 474, 487 (1951); cf. CS Wind Vietnam Co. v. United States, 832 F.3d 1367, 1373 (Fed. Cir. 2016) (“The substantiality of evidence must take into account whatever in the record fairly detracts from its weight.”).

The Tariff Act requires that the Commission provide “an explanation of the basis for its determination that addresses relevant arguments.” 19 U.S.C. § 1677f(i)(3)(B). In this context, Motor Vehicle Mfrs. Ass’n v. State Farm requires the Commission to “articulate a satisfactory explanation for its action including a ‘rational connection between the facts found and the choices made.’” 463 U.S. 29, 50 (1983) (quoting Burlington Truck Lines, Inc. v. United States, 371 U.S. 156, 168 (1962)). An agency, though presumed to have considered all evidence on the record,

must respond to “significant arguments and evidence which seriously undermine its reasoning and conclusions.” Altx. Inc. v. United States, 25 CIT 1100, 1117–18, 167 F. Supp. 2d 1353, 1374 (2001). The court must defer to the Commission’s role as trier of fact and not disturb its “considerable discretion in evaluating information obtained from questionnaires.” Int’l Indus. v. United States, 42 CIT \_\_\_, \_\_\_, 311 F. Supp. 3d 1325, 1336 (2018) (quoting NSK Corp. v. United States, 32 CIT 966, 978, 577 F. Supp. 2d 1322, 1336–37 (2008)); see also Goss Graphics Sys. v. United States, 22 CIT 983, 1004, 33 F. Supp. 2d 1082, 1100 (1998), aff’d, 216 F.3d 1357 (Fed. Cir. 2000). The court’s role is limited to reviewing the agency’s decisions for reasonableness. See U.S. Steel Grp. v. United States, 96 F.3d 1352, 1357 (Fed. Cir. 1996).

## DISCUSSION

Plaintiffs argue that: (1) even taking the Commission’s indirect pricing data as is, the Commission failed to explain why the underselling it showed was not significant in light of prior Commission and court decisions finding mixed underselling significant; (2) the Commission’s determination that subject imports predominantly oversold domestic product was not supported by substantial evidence because the Commission selectively excluded several points of conflicting evidence; (3) the Commission’s finding that domestic supply constraints explain the subject import surge is not supported by substantial evidence because the record indicates supply constraints solely manifested from October 2016 onwards; and (4) the aforementioned errors, whether individually or collectively, make the Commission’s ultimate no adverse impact determination flawed and unsupported by substantial evidence.

The Government responds that: (1) the Commission was under no obligation to address prior determinations finding mixed underselling was significant because each investigation is sui generis; (2) the overselling determination was reasonable, good reason supported the

Commission's exclusion of certain data, and the court must respect the significant discretion the Commission holds in assessing questionnaire responses and weighing evidence; (3) the Commission's finding that domestic supply constraints explain in part the subject import surge is supported by substantial evidence, as many questionnaire responses indicated price was not the primary factor for domestic purchasers and many responses provided to inquiries regarding the POI as a whole cited supply constraints as a factor in switching to imports; and (4) even setting aside the domestic supply constraints and overselling findings, other considerations supported finding that subject imports had no adverse impact on domestic industry.

The court grants Plaintiffs' motion for judgment on the agency record with respect to three issues. First, the court determines that the Commission's conclusion that there was no significant underselling is not supported by substantial evidence because the Commission failed to address or distinguish applicable findings of a general nature from prior determinations and the Commission did not address conflicting evidence. Second, the court determines that the Commission's finding that supply constraints, rather than underselling, were the cause of market share shifts is unsupported by substantial evidence because there was a lack of evidence of supply constraints prior to October 2016 and the Commission failed to reasonably address this. Third, the court determines that the Commission's ultimate no adverse impact determination is unsupported by substantial evidence because, as is clear from the Commission's own language, the two other findings remanded here were integral to the no adverse impact determination. The court also instructs the Commission to address and distinguish on remand any applicable findings of a general nature from prior determinations that conflict with its ultimate determination regarding underselling and supply constraints.

***I. The Commission’s Failure to Address Prior Determinations Finding “Mixed” Underselling Significant in Price-Sensitive Markets for Fungible Products Must be Addressed by the Commission on Remand.***

The court, in reviewing the Commission’s underselling finding, first addresses the issue of findings from prior determinations. Plaintiffs argue that the Commission failed to explain why the underselling that it found in this case was not significant in light of prior Commission determinations finding that mixed underselling could be significant in highly price-sensitive markets for substitutable products. Pls.’ Br. at 30–33. The Government concedes the Commission did not address this aspect of prior determinations, characterizing Plaintiffs’ argument that the Commission should even address it as “astonishing,” and reiterating that each determination is sui generis. Def.’s Br. at 29. Plaintiffs answer that they are not challenging the Commission’s methodology, but rather its failure to consider or address this argument at all. Pls.’ Reply at 6.

***A. Case Law Supports Finding that the Commission Was Required To Address or Distinguish Applicable Findings of a General Nature from Prior Determinations.***

As the court stated in Usinor v. United States, “[a]lthough each sunset review must be based on the particular set of facts before the Commission, the Commission may not disregard previous findings of a general nature that bear directly upon the current review.” 26 CIT 767, 792 24 ITRD 1711 (2002) (emphasis added). Usinor, persuasive but unpublished and non-binding authority for the court, thus holds that if there are distinguishing factors between the prior determinations in question and the instant case, the burden is on the Commission to reasonably address them. Id. (“Although the court is aware that the [European Union] market dynamics for [the products at issue] may be vastly different from its dynamics in the cited determinations, the Commission’s discussion fails to make any such distinctions . . .”).

In Cleo v. United States -- the primary authority that the Government cites in opposing any obligation to address the prior determinations -- the Federal Circuit implicitly confirmed Usinor’s



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approach, though it did not expressly adopt it. 501 F.3d 1291, 1298–99 (Fed. Cir. 2007). After reiterating the sui generis nature of each case, the Federal Circuit discussed how the Commission had addressed and distinguished the prior determinations. See id. (noting that each of the prior determinations “involved significantly different facts,” and that the Commission expressly distinguished the case before it -- as well as the industry more generally -- to justify departure from otherwise similar contrary prior determinations). Such a discussion would be unnecessary if the Government bore no duty to address or distinguish contrary prior determinations. See also Usec. Inc. v. United States, 25 CIT 49, 64–65, 132 F. Supp. 2d 1, 14–15 (2001) (sustaining Commission’s decision and rejecting plaintiff’s argument regarding inconsistency with a prior determination because Commission had “offered several reasonable explanations for [its] decision to depart from” the prior determination’s analysis), aff’d per curiam, 34 Fed. App’x 725 (Fed. Cir. 2002). The recent Federal Circuit decision Hitachi Metals, Ltd. v. United States, cited by the Government in support of the sui generis nature of Commission investigations, did not reach the issue of findings of a general nature and thus does not influence the court’s analysis. See 949 F.3d 710, 718 (Fed. Cir. 2020); Def.’s Conf. Resp. to Questions at 2 & n.1.

The Government next invokes Mexichem Fluor Inc. v. United States, 40 CIT \_\_, \_\_, 179 F. Supp. 3d 1238 (2016), for the principle that each case is sui generis. Def.’s Br. at 36 (arguing that “facts underlying how certain information is used in one investigation do[] not automatically transfer to another investigation”). In Mexichem, however, not in issue are Usinor’s discussion of “previous findings of a general nature” or Cleo’s implicit recognition that the Commission should distinguish prior determinations that could fairly undermine its conclusion. 179 F. Supp. 3d at 1255. The sui generis nature of each case addressed in Mexichem does not conflict with the

requirement that the Commission address and distinguish “previous findings of a general nature.” Cleo, moreover, engages more directly with this issue and is the precedent binding upon the court.

***B. Administrative Law Considerations Support Requiring the Commission To Address or Distinguish Applicable Findings of a General Nature from Prior Determinations.***

Scrutinizing whether an agency has departed from previously established “findings of a general nature” without reasonable explanation is buttressed by several other considerations rooted in principles of administrative law. First, agencies generally have a duty to “address significant arguments and evidence which seriously undermine its reasoning and conclusions.” Usinor, 26 CIT at 784 (quoting ALTX, Inc, 25 CIT at \_\_\_, 167 F. Supp. 2d at 1373)). The court sees no compelling reason why it should not be a “significant argument[.]”, that an agency has failed to explain seeming departures from findings of a general nature. The second consideration buttresses the first: consistency has long been a core interest of administrative law, and inconsistent treatment is inherently significant. Cf. Skidmore v. Swift, 323 U.S. 134, 140 (1944) (holding that “consistency with earlier and later pronouncements” is one factor that weighs in favor of deference to an agency’s decision); Chisholm v. Def. Logistics Agency, 656 F.2d 42, 47 (3d Cir. 1981) (agencies “acting as quasi-judicial bodies . . . have an obligation to render consistent opinions and to either follow, distinguish or overrule their own precedent”).<sup>9</sup> Thus, though past agency

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<sup>9</sup> For example, Yoav Dotan provides a description of consistency’s significance:

The requirement of consistency . . . -- that like cases be treated alike -- is fundamental both for bureaucratic decisionmaking and for legal systems at large. It has strong intuitive appeal to our sense of justice, and is intertwined with the notion of fairness. It is a due process value. It is fundamental to the notions of prompt administrative order, rationality in administrative decisionmaking, and impartiality in adjudicative proceedings. . . . Inconsistency in administrative decisionmaking (that is, where agencies fail to treat similar cases alike) defies the values of the rule of law. Such inconsistency may signal serious flaws in the administrative process and provide several grounds for judicial intervention to rectify such flaws.

decision-making may not be precedential in the same way as case law through stare decisis, it remains of great importance.<sup>10</sup> Finally, nearly seventy years of Supreme Court and Federal Circuit precedent recognize an agency’s duty to address departure from prior norms and policies. See Atchison, Topeka & Santa Fe Ry. v. Wichita Bd., 412 U.S. 800, 808 (1973) (restating “the agency’s duty to explain its departure from prior norms” (citing Sec’y of Agric. v. United States, 347 U.S. 645, 653 (1954))); see also id. at 808–09 (“Whatever the ground for departure from prior norms . . . it must be clearly set forth so that the reviewing court may understand the basis of the agency’s action and so may judge the consistency of that action with the agency’s mandate . . . .”).<sup>11</sup>

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Making Consistency Consistent, 57 Admin. L. Rev. 995, 1000 (2005) (citations omitted).

<sup>10</sup> Several leading authorities in administrative law concur:

It is often said that, in contrast [to caselaw], stare decisis does not apply to agency adjudicatory decisions. Whether this is true in the abstract is a nice jurisprudential question but not an important practical one. First, even if agency precedents are not binding in theory, in practice they do carry weight, just like any previous decision by any decisionmaker . . . . Second, even if agency precedents are binding in theory, an agency can surely distinguish (perhaps disingenuously) or overrule a prior decision, just like a court can. Third, and most important, courts have consistently held that while an agency can reject a prior adjudicatory decision, it must acknowledge and explain its change.

Stephen G. Breyer, Richard B. Stewart, Cass R. Sunstein, Adrian Vermuele, & Michael Herz, Administrative Law & Regulatory Policy: Problems, Text, and Cases 435 (8th ed. 2017).

<sup>11</sup> Although it dealt with a policy decision rather than prior quasi-judicial determination from an independent agency, Motor Vehicle Manufacturers Association v. State Farm illustrates that a similar duty to explain attaches to prior policies as it does to arguments more generally. 463 U.S. 29, 44 (1983) (finding that the National Highway Traffic Safety Administration had failed to provide “clear and convincing reasons” for rescission of its prior policy). Similarly, the Federal Circuit has consistently found agencies have a duty to explain departures from prior policy. See British Steel PLC v. United States, 127 F.3d 1471, 1475 (Fed. Cir. 1997) (quoting M.M. & P. Maritime Advancement, Training, Educ. & Safety Program v. Dep’t of Commerce, 729 F.2d 748, 755 (Fed. Cir. 1984)).

The considerations elaborated above illustrate that such concerns are in fact multiplied in a situation where an agency departs from applicable findings of a general nature from prior determinations without reasonably distinguishing them or justifying the departure. Not only does the court's generalized concern with ensuring reasoned decision-making come to bear, but also administrative law's long-standing and constant concern for consistency. Neither binding precedent nor persuasive reasons support the Government's contention that the court should not consider whether the agency has failed to address applicable findings of a general nature. See Def.'s Br. at 29 & n.11. Thus, where an agency departs from prior determinations, it is appropriate to compel the agency to explain whether: (1) good reasons prompt that departure; or (2) the prior determinations are inapposite such that it is not in fact a departure at all. Cf. Atcheson, 412 U.S. at 808; British Steel PLC v. United States, 127 F.3d 1471, 1475 (Fed. Cir. 1997); Chisholm, 656 F.2d at 47.

***C. The Finding Here Is General in Nature, and the Commission Failed To Address It.***

The instant case is one where the finding is truly general in nature and relevant factual determinations are on point. Specifically, Plaintiffs argue that the Commission failed to address prior findings that mixed underselling is more significant in price-sensitive markets for substitutable goods. Pls.' Br. at 30–33. The Commission has articulated these findings since at least 1982. See Certain Carbon Steel Products from Spain at 16–17, USITC Pub. 1331 (Final) (1982) (noting that “[t]he impact of seemingly small import volumes . . . is magnified in the marketplace” in price-sensitive industries producing fungible products). The court has consistently affirmed these findings, and the Commission has likewise reiterated them. See, e.g., Hynix Semiconductor, Inc. v. United States, 30 CIT 1208, 1213, 431 F. Supp. 2d 1302, 1308–09 (2006) (“The presence of an increase in absolute volume of subsidized imports in a market

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characterized by product fungibility is significant because such evidence tends to prove that purchasers were acquiring subject imports in lieu of domestically produced DRAMS.”); USX Corp. v. United States, 11 CIT 82, 85, 655 F. Supp. 487, 490 (1987) (same); Certain Hot-Rolled Steel Flat Products from Austria, et al. at 35–36, USITC Pub. 4638 (Final) (2016) (finding underselling in 49.5 percent of quarterly comparisons significant); Certain Nails From China at 18–19, USITC Pub. 4022 (Final) (2008) (finding underselling in circa 48 percent of quarterly comparisons significant); Stainless Steel Plate from Belgium et al. at 18, USITC Pub. 3188 (Final) (1999) (finding underselling in 41.5 percent of comparisons was significant).

The court is not persuaded by the Government’s argument that such a finding is narrowly delimited by its factual circumstances and the product at issue. See Def.’s Conf. Resp. to Questions at 6. Rather, the court finds that it constitutes a general conclusion regarding how two key characteristics of a market -- analysis of which the Commission expressly stated to be part of its general practice -- affect the significance of underselling. See Views at 6 n.15, 16–17 (identifying price and interchangeability as factors the Commission generally considers (citing Nippon, 19 CIT at 455 n.4)). No aspect of this finding from prior determinations cabins its significance to investigations regarding the same product. Thus, where the Commission made the same two determinations (i.e. price-sensitivity and substitutability), upon which this finding of a general nature is predicated, the Commission must address why the underselling that it found was not significant. See Cleo, 501 F.3d at 1298–99; Usinor, 26 CIT at 792.

The court does note that distinguishing factors from previous “mixed” underselling cases could perhaps be found in the Commission’s Final Determination. The asserted supply constraints may distinguish the instant case from those above. That the portion of underselling found by the Commission (circa one-third) is lower than other cases of “mixed” underselling (which fell in the

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40 to 49 percent range as discussed above) might adequately distinguish the case before the court. But it is not the court's role to attempt to discern in the first instance what distinguishes the factors of this case nor to accept post hoc rationalizations of the agency's analysis. See Burlington Truck Lines, 371 U.S. at 168–69 (reiterating that “courts may not accept . . . counsel's post hoc rationalizations for agency action”). Rather, as Usinor states and Cleo indicates, the burden lies with the Commission to address arguments based on findings of a general nature from prior determinations that fairly undermine its present conclusion where applicable factual determinations were the same. Usinor, 26 CIT at 792; Cleo, 501 F.3d at 1298–99.

The Commission's failure to explain why the underselling it found was not significant in light of these prior determinations warrants remand. As such, the court orders the Commission in considering its underselling finding on remand to reasonably distinguish its conclusions from findings of a general nature in prior determinations in the event of any conflict.

***II. The Commission Unreasonably Relied on Flawed Indirect Pricing Report Data to the Exclusion of Other Conflicting Evidence in its Underselling Analysis.***

The court further finds that the underselling determination is unsupported by substantial evidence because of unaddressed conflicting evidence. Plaintiffs argue that (1) the Commission's quarterly indirect importer pricing analysis either included or excluded several companies' data, without adequate explanation from the Commission; and (2) that several other aspects of the record undermine the Commission's conclusion and were not adequately addressed. Pls.' Br. at 15–30. The Government generally responds that the Commission conducted its analysis in a reasonable way that was consistent with its long-standing practice and did not ignore or fail to address these aspects of the record. Def.'s Br. at 14–18, 31–37.

An agency must “examine the relevant data and articulate a satisfactory explanation for its action.” State Farm, 463 U.S. at 43. Per Altx, Inc., the Commission “must address significant

arguments and evidence which seriously undermine its reasoning and conclusions.” 167 F. Supp. 2d at 1374. The court finds that the Commission has not done so here. Several aspects of the record demonstrate that there are significant arguments and evidence that undermine the Commission’s reasoning and conclusions. The court does not minimize the substantiality of the evidence from indirect purchase reports upon which the Commission primarily relied; if no other evidence existed, then the price data upon which the Commission relied would be substantial evidence. However, “[t]he substantiality of evidence must take into account whatever in the record fairly detracts from its weight.” CS Wind Vietnam Co., 832 F.3d at 1373. Here, there is a significant amount of “contradictory evidence or evidence from which conflicting inferences could be drawn” that the Commission did not adequately address. Suramerica, 44 F.3d at 985 (quoting Universal Camera Corp, 340 U.S. at 487).

***A. Some of the Asserted Errors in Indirect Pricing Data Undermine the Commission’s Determination.***

Plaintiffs argue that Commission wrongly excluded the data of three companies, [[  
]], and wrongly included the data of two companies, [[  
]], from its quarterly indirect importer pricing analysis. See Pls.’ Br. at 25–30. The Government argues that the Commission’s decisions were reasonable, non-arbitrary, and within the Commission’s considerable discretion, and that Plaintiffs failed to administratively exhaust some of their claims. See Def.’s Br. at 31–37.

***1. Exclusion of [[ Data and Inclusion of [[ Data***

With regard to exclusion of importer [[ Data, the Government argues that the decision falls within the agency’s broad discretion regarding information from questionnaires particularly because “the weight to be assigned a particular piece of evidence, lies at the core of that evaluative process.” Int’l Indus., 311 F. Supp. 3d at 1333 (quoting U.S. Steel Grp., 96 F.3d at

1357); Def.'s Br. at 12. International Industries involved a plaintiff attempting to cast doubt upon the Commission's reliance on one purchaser's data -- the converse of the instant situation, but nonetheless applicable. 311 F. Supp. 3d at 1333. There is a difference, however, between contesting the relative weight afforded a piece of evidence and contesting its complete and utter exclusion from the evidence on which the Commission predominantly relied. The court finds that the latter demands a somewhat stronger rationale, particularly where the excluded data -- [[  
]] -- would have represented a substantial portion of comparisons. Indeed, the latter borders upon failure to address conflicting evidence. Thus, the court finds that the Commission failed to explain exclusion of the data from this importer, [[  
]], and orders the Commission to address this on remand.

Plaintiffs further argue that the data of [[  
]] was included despite a similar question with the data of the other importer, [[  
]]. Pls.' Br. at 27. Defendants argue that Plaintiffs failed to raise this issue below, and thus it is not administratively exhausted. See Def.'s Br. at 34–35. Plaintiffs counter that they in fact identified the error in their Post-Hearing Brief. See Pls.' Reply at 13 n.6; Pet'rs' Post-Hr'g Br. at Ex. 7, bullet 3, Sept. 21, 2018, C.R. 311, P.R. 188 ( [[  
]] ). Because Plaintiffs raised the issue at an appropriate time and the Commission had the chance to consider it, the court agrees, and thus finds that administrative exhaustion does not bar Plaintiff's challenge to inclusion of this importer [[

]] data. See Mittal Steel Point Lisas Ltd. v. United States, 548 F.3d 1375, 1383–84 (Fed. Cir. 2008) (“[A]s a general rule . . . courts should not topple over administrative decisions unless the administrative body not only has erred but has erred against objection made at the time appropriate under its practice.” (quoting United States v. L.A. Tucker Truck Lines, Inc., 344 U.S.



33, 37 (1952)); Palladian Partners, Inc. v. United States, 783 F.3d 1243 (Fed. Cir. 2015) (same). Even if administrative exhaustion did bar claims that this importer [[ ]] data should not have been included, administrative exhaustion would not bar use of this similar inconsistency in [[ ]] included data to question whether the exclusion of the other importer [[ ]] data was supported by substantial evidence, given that the Government does not dispute that Plaintiffs exhausted administrative remedies with respect to exclusion of that importer [[ ]] data. See Def.’s Br. at 33–34. As such, if on remand the Commission again decides to exclude the data [[ ]], the court orders the Commission to address this argument and explain its reasoning.

**2. Exclusion of the Pricing Data of Importer** [[ ]]

[[ ]]

[[ ]] FSR at V-9 n.18. The Commission did not incorporate the pricing data submitted from the preliminary stage into the final phase’s price comparisons. The Government acknowledges that the Commission could have done so as Plaintiffs had requested but states it was not required to do so. See Pls.’ Reply at 15; Pet’rs’ Posthr’g Br. at 7 (arguing for inclusion of [[ ]] data); Def.’s Br. at 36. The Government contends that the sui generis nature of each investigation places such a decision firmly within the Commission’s discretion, while Plaintiffs contend that it is “still incumbent upon the [C]ommission to explain why it is not using data that, it admits, it often relies upon in other cases.” Def.’s Br. at 36; Pls.’ Reply at 15. The Government cites to some portions of the Final Staff Report -- but nothing in the Commission’s Views -- to show that the Commission possibly thought [[ ]] data contained errors. See Def.’s Br. at 36 (citing FSR at V-9 n.18).

The court finds that the Commission’s failure to address, in any way, in its Views the exclusion of data from a significant importer is insufficient to constitute substantial evidence on the record. Though the Commission is presumed to have considered the full record and “does not need to address every piece of evidence presented by the parties,” the significant nature of the data excluded here demonstrates that the Commission failed to adequately address an important aspect of the issue. Siemens Energy, Inc. v. United States, 38 CIT \_\_\_, \_\_\_, 992 F. Supp. 2d 1315, 1324 (2014), aff’d, 806 F.3d 1367 (Fed. Cir. 2015); cf. SKF USA, Inc. v. United States, 263 F.3d 1369, 1382–83 (Fed. Cir. 2001) (stating that the AD statute is “highly complex” and “[t]he more complex the statute, the greater the obligation on the agency to explain its position with clarity.”). Thus, the court orders the Commission to address exclusion of [[ ]] data on remand.

The court notes that Plaintiffs also contend that the Commission “effectively precluded itself from obtaining the data by not asking any questions until [very late] in the case and by not using data that it only found ‘possibly’ to contain errors.” Pls.’ Reply at 15–16. The record supports this contention: the Commission did not contact [[ ]] regarding any potential errors until over eleven months after it submitted its data at the preliminary stage and only twenty-four days before the record closed. See [[ ]]; Email from Amelia Preece to [[ ]], Sept. 17, 2018, C.R. 332. Case law, however, does not provide a clear answer as to whether the Commission failed to meet its obligation in the instant situation, where the Commission technically did seek additional information, but belatedly and on a very short time-frame.<sup>12</sup> The court, having found

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<sup>12</sup> Case law holds that it is contrary to law “where the ITC actively precludes itself from receiving relevant data or takes no effort to seek relevant data.” Mitsubishi Elec. Corp. v. United States, 12 CIT 1025, 1058, 700 F. Supp. 538, 564 (1988). The Commission, moreover, “is obligated to make active, reasonable efforts to obtain relevant data.” Allegheny Ludlum Corp. v. United States, 287

that the Commission’s failure to address the exclusion of [[ ]] data in its Views warrants remand, need not fill this lacuna in the case law as to the reasonability of the Commission’s timeline.

**3. Inclusion of [[ ]] Data**

Plaintiffs acknowledge that they did not raise claims regarding the inclusion of [[ ]] data to the Commission below and focus instead on the inclusion of [[ ]] data, as it was a much larger importer. See Pls.’ Reply at 13 n.7 (“Plaintiffs focused their argument on [[ ]].”). Thus, the court will solely address [[ ]] to the extent it is relevant to the Commission’s inclusion of [[ ]] data. Regarding [[ ]], the Government’s argument that the question regarding reasons for purchasing subject imports solely reflected the firm’s “general impressions” is unpersuasive, and, regardless, constitutes a post hoc rationalization that the court cannot accept as support for the Commission’s finding. Def.’s Br. at 32; see Burlington Truck Lines, 371 U.S. at 168–69 (“The courts may not accept . . . counsel’s post hoc rationalizations for agency action; Chenery requires that an agency’s discretionary order be upheld, if at all, on the same basis articulated in the order by the agency itself.” (citing SEC v. Chenery Corp., 332 U.S. 194, 196 (1947))). While the Government contends that the purchaser questionnaire merely solicited the firm’s “general impressions”, the straight-forward text of the question (i.e. “was price a primary reason for purchasing subject imports rather than domestic product”) and prefatory language to the questionnaire<sup>13</sup> frustrate this claim. Cf. Def.’s Br. at 28

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F.3d 1365, 1373 (Fed. Cir. 2002); see also Bethlehem Steel Corp. v. United States, 27 CIT 1662, 1673, 294 F. Supp. 2d 1359, 1370 (2003) (same).

<sup>13</sup> Specifically, the questionnaire requires an authorized official to certify as follows: “I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.” U.S. Purchasers’ Questionnaire at 1, June 7, 2018, P.R. 103.

(describing the same question as “direct and unambiguous” in an earlier section of its brief). As the Commission does not explain this discrepancy itself, the Government’s argument here is a post hoc rationalization that the court cannot consider in reviewing agency action. See Burlington Truck Lines, 371 U.S. at 168–69; Timken Co. v. United States, 20 CIT 1115, 1119, 937 F. Supp. 953, 955 (1996) (“[P]ost hoc rationalization . . . is insufficient.”).

Despite Plaintiffs’ repeated requests for the Commission to attempt to reconcile the inconsistencies between the U.S. purchaser’s [[ ]] questionnaire response and its pricing data, there may be a reasonable explanation for the Commission’s determination not to have done so. See Pet’rs’ Postthr’g Br. at 8–9 & Ex. 7 (raising concerns regarding this U.S. purchaser’s data). The Government relies upon the significant deference courts grant to the Commission in making such findings. Def.’s Conf. Resp. to Questions at 14 n.42 (citing U.S. Steel Grp. v. United States, 96 F.3d 1352, 1357 (Fed. Cir. 1996)). The general deference granted to agency determinations is inapplicable here, however, because the Commission failed to offer any such explanation, and the Government has offered only post hoc rationalizations. As such, remand is necessary -- particularly given that [[ ]]. Cf. Pls.’ Reply at 12.<sup>14</sup>

***B. Other Data and Questionnaire Responses Undermine the Commission’s Conclusion.***

Beyond the asserted errors in the indirect purchasing data, a variety of other data and questionnaire responses undermine the Commission’s conclusion that overselling predominated

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<sup>14</sup> [[ ]]

at 12, Sept. 20, 2019, ECF No. 63 (“Pls.’ Reply”).  
]]. See Pls.’ Reply Br.

and any underselling was not significant. The Commission failed to adequately address some or all of them.

**1. Purchaser Price Rankings from Questionnaires**

Reports from sixteen purchasers showed prices of imports were lower than U.S. producer prices. See Views at 33, 38 n.150; FSR at V-9. Asked to compare U.S.-produced PET resin with that of other subject countries, the significant majority of purchasers ranked imports as lower- or comparably-priced. See FSR at Table II-11. For all subject countries except Pakistan, fifty percent or more of responding purchasers reported U.S. PET resin was higher-priced.<sup>15</sup> Aggregating responses for each subject country, there were twenty purchaser responses of underselling and only nine of overselling. See id. This fairly undermines the Commission’s conclusion that overselling predominated.

The Commission did note this evidence:

[T]he number of responding purchasers for each country comparison was relatively small (from 4 to 11) compared to the total number of responding purchasers (25). While we have considered this information, we do not believe it outweighs the actual price data we have collected that show that subject imports are typically higher priced.

See Views at 26 n.150 (citations omitted). Plaintiffs argue that this is inaccurate and inconsistent with the Commission’s weighing of evidence elsewhere in its determination. Pls.’ Br. at 17. Specifically, Plaintiffs note that there were in fact a total of sixteen purchasers that provided this data, though not all purchasers provided data for every country. Id. at 17–18. They further argue

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<sup>15</sup> The comparison table below provides a breakdown by country and a total tally.

	<b>Brazil</b>	<b>Indonesia</b>	<b>Korea</b>	<b>Pakistan</b>	<b>Taiwan</b>	<b>TOTAL</b>
<b>U.S. lower-priced</b>	2	1	2	2	2	9
<b>Comparable</b>	2	1	1	4	3	11
<b>US higher-priced</b>	4	2	5	3	6	20

Adapted from FSR Table II-11.

that there is “no justification” for the claim that these numbers were so small as to warrant discounting them given that the quarterly pricing data the Commission relied heavily upon was in fact from a smaller total number. See id. at 18; FSR at V-9 (“Four U.S. producers and eight importers provided usable pricing data . . . although not all firms reported pricing data for all quarters.” (emphasis added)). On the whole, Plaintiffs’ arguments and the record evidence cast significant doubt on the reasonability of the Commission’s decisions.

**2. *Reported Prices from Purchasers Who Purchased Subject Imports Instead of Domestic***

Eleven of nineteen purchasers shifting from buying the U.S. product reported the imports were lower-priced. See FSR at V-34. The Government and Commission focus on the fact that only five of the purchasers in fact reported that price was the primary reason for the shift. See id. This evidence on which the Government relies is of greater relevance to other determinations (i.e. the cause of market share shifts) than to the question of whether underselling occurred. Nonetheless, most purchasers’ reported import prices were lower, thus constituting evidence that fairly undermines the Commission’s finding that underselling was not significant and that overselling predominated. The court finds the Commission failed to address this evidence and explain why it was outweighed by other evidence.

**3. *Quarterly Pricing Data for “Direct Imports” Showing Underselling in [[ ]] Percent of Comparisons***

Pricing data solicited by the Commission from importers for “imports used for internal consumption (direct imports)” showed underselling in [[ ]] percent of comparisons. FSR at V-19, V-21–V-24. Plaintiffs assert this as an additional piece of evidence that undermines the Commission’s conclusion. Pls.’ Br. at 22. The Government does not directly counter this, again focusing on narrative responses from the importers stating non-price reasons for switching to subject imports. See Def.’s Br. at 16 (citing FSR at V-19). The court finds that direct pricing data

comparisons constitute evidence that fairly undermines the Commission's overselling finding -- though perhaps not related findings -- and that the Commission failed to address.

**4. Direct Quarterly Pricing Data from [[ ]] Showing Underselling**

The Commission excluded quarterly pricing data of [[ ]] that showed underselling in [[ ]] of comparisons. See FSR at V-9. Even assuming that [[ ]] data should not have been included in the direct or indirect analyses, [[ ]] data still constitute evidence that fairly undermines the Commission's conclusion. [[ ]]

[[ ]] See supra Part 2.a.i; [[ ]]; FSR at V-11–V-14. By excluding [[ ]] data entirely and not weighing the data at all in its overselling analysis, the Commission failed to address conflicting evidence.

**5. Significant Market Share Gains in a Price-Sensitive Market Characterized by Product Fungibility**

The Commission found that the U.S. PET resin market was highly price-sensitive and characterized by product fungibility, that subject imports' market share gains came at the same time as domestic industry's lost market share, and that the domestic industry suffered a steep decline in financial condition during the POI. See Views at 29–30, 45, 46. Plaintiffs argue that market share gains of imports in a price-sensitive market for fungible products are evidence of underselling (absent supply constraints or other causes). See Pls.' Br. at 11; Pet'rs.' Posthr'g Br. at 3–9. Though the Government characterizes Plaintiff's argument as postulation, the court finds Plaintiffs' argument is in fact well-supported by the Commission's prior findings. The Commission, therefore, should have considered the argument rather than dismissed it out of hand. See supra Part 1.

**III. The Commission’s Finding that Supply Constraints, Rather than Underselling, Were the Primary Cause of Domestic Industry Market Share Loss Is Not Supported by Substantial Evidence.**

As the Government notes, the Commission concluded that “primarily nonprice reasons, in particular domestic supply constraints, led to purchases of subject imports rather than the domestic like product . . . .” Def.’s Br. at 4. This finding is unsupported by substantial evidence because: (1) no specific supply constraints are identified prior to October 2016; (2) the majority of narrative responses solely cite post-October 2016 supply constraints; (3) the Commission’s determination here is inconsistent with its prior determinations that later-in-time supply constraints cannot explain earlier-in-time subject import increases; and (4) the Commission failed to adequately respond to this conflicting evidence. The court thus holds that the Commission’s conclusion -- that supply constraints rather than underselling were the cause of market share shifts -- is unsupported by substantial evidence and remands this issue for reconsideration consistent with this opinion.

**A. Specific Events that the Commission Found Contributed to Supply Constraints Occurred in the Middle or Towards the End of the Period of Investigation.**

The Commission identified several specific events as causing supply constraints: (1) Hurricane Matthew in October 2016, see FSR at II-15–II-16; (2) Hurricane Harvey in August 2017, see id. at II-16; and (3) M&G’s bankruptcy in September 2017 and the related failure to open the Corpus Christi plant on schedule, see id. at III-7. All these events occurred late in the POI. The timing of these events undermines the Commission’s conclusion that they explained the surge in subject imports because the surge was already in full force by the first of these events. Record evidence, moreover, shows that Hurricanes Matthew and Harvey did not cause significant supply disruptions.



The first specific event that the Commission identified as a cause of supply constraints was Hurricane Matthew in October 2016. As the Commission noted: [[

]] There is conflicting record evidence as to whether this hurricane had any significant impact. [[

]] Other evidence, however, suggests any impact was small or minimal, including record evidence proffered by respondent Novatex.<sup>16</sup> See Novatex Post-Hr’g Br. at Ex. 8, Sept. 21, 2018, C.R. 311, P.R. 188, (“Novatex’s Posthr’g Br.”) (industry report shortly post-Hurricane Matthew stating that [[

]]). Even deferring to the Commission as to whether Hurricane Matthew had any non-minimal effects, the Hurricane could still not explain market share shifts that began prior to October 2016.

The second specific event that the Commission identified as a cause of supply constraints was Hurricane Harvey. The Commission stated that “flooding from Hurricane Harvey in September to November 2017 disrupted raw material supplies.” FSR at II-15. Evidence on the

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<sup>16</sup> Petitioners offered uncontested testimony that any impact was minimal. See Pet’rs’ Post-Hr’g Br. at Ex. 3. ¶ 22, Sept. 21, 2018, C.R. 311, P.R. 188 (noting that [[

]]; id. at Ex. 5 ¶ 8 (stating that [[  
]]  
post-Hurricane Matthew); id. at Ex. 8 ¶ 24 (stating that Hurricane Matthew [[  
]]).

record -- including that placed on the record by Defendant-Intervenor Novatex -- demonstrates that Hurricane Harvey had little if any impact on PET resin supply, despite the Commission's finding to the contrary. See Novatex's Posthr'g Br. at Ex. 8 (industry report dated [[  
]] noting that [[  
]]);  
cf. Pls.' Br. at 42–43 (listing contrary record evidence).

Third, M&G's bankruptcy occurred in September 2017. See Views at 45 n.173. At the final hearing before the Commission, Defendant-Intervenor iResin acknowledged that any supply constraints stemming from M&G's bankruptcy did not emerge until September of 2017. See Tr. of ITC Hr'g at 171–72, Sept. 13, 2018, P.R. 213. No parties contest that M&G's bankruptcy substantially contributed to a supply shortage after it occurred. But as this bankruptcy occurred in September 2017, it could not have been a significant cause of subject imports' market share gains, which began over a year prior.

***B. No Narrative Responses Identify Specific Supply Constraints that Occurred Before October 2016, and Most Cite Post-October 2016 Supply Constraints.***

Twenty-one U.S. importers and purchasers provided narrative responses concerning supply shortages. See FSR at Table II-4 (providing responses of the four importers and seventeen purchasers). Of these importers, four limited their identification of supply constraints to the last year (or less) of the POI, or to their current situation at the time.<sup>17</sup> An additional six reference the M&G shutdown, which occurred in September 2017.<sup>18</sup> An additional three reference weather

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<sup>17</sup> [[  
 . ]]

<sup>18</sup> The six importers or purchasers reporting the M&G bankruptcy as a cause of supply constraints are: [[  
 . ]] See id. at Table II-4.

events or force majeure -- which the record indicates refer to Hurricane Matthew (and potentially Hurricane Harvey) and associated flooding.<sup>19</sup> This leaves four that do not identify any specific event that caused supply constraints (let alone one prior to October 2016) or a specific time period in which they experienced supply constraints. [[        ]] of these remaining four [[        ]].  
]] See FSR at Table II-4 ( [[        ]].

Though iResin attempts to draw a distinction between supply constraints (which occurred throughout the POI) and supply shortages (which solely occurred late in the POI), the Commission did not articulate such a distinction. See iResin’s Conf. Resp. to Questions at 3. Indeed, the Commission appears to use the terms interchangeably. The only place in which the Commission used the term “supply shortages” was in reference to what was elsewhere classified as supply constraints. Compare Views at 38 (referring to “supply shortages” reported by fourteen U.S. purchasers), with id. at 47 (discussing the same purchaser reports as evidence of “supply constraints”). Thus, this is a post hoc rationalization that the court may not consider. See Burlington Truck Lines, 371 U.S. at 168–69.

***C. The Commission’s Finding Here Is Inconsistent with its Prior Determinations.***

Prior Commission determinations clearly establish that supply constraint events that follow subject import increases cannot be the cause of them. In Certain Corrosion-Resistant Steel Products from China, et al., the Commission found that supply constraints (including disruptive weather) that did not match the timing of subject imports’ increase “cannot explain the magnitude

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<sup>19</sup> [[

]] See id. at Table II-4.

and duration of the increase in subject imports.” USITC Pub. 4620 (Final 2016) at 23–24.<sup>20</sup> Similarly, in Cold-Rolled Steel Flat Products from China and Japan, the Commission found that alleged supply constraints could not explain the subject imports’ increase because their timing was not corroborated by market participant reports. USITC Pub. 4637 (Final) 2016; Cold-Rolled Steel Flat Products from China and Japan; Determinations, 81 Fed. Reg. 45,305 (ITC July 7, 2016). Much the same conditions hold here: the only specific supply constraints supported by record evidence occurred well into the POI, after subject imports had already significantly increased. See supra Part 3.a. Moreover, market participant reports do not corroborate any earlier supply constraint findings. See supra Part 3.b. The court thus orders the Commission to address these prior determinations on remand.

***D. Evidence that Supply Constraints Occurred Primarily, if Not Solely, in October 2016 Onwards Undermines Purchaser Responses Citing Supply Constraints as a Reason for Switching to Subject Imports’ Relevant to Subject Imports’ Increase.***

The Commission cited purchaser responses that supply constraints were a reason for switching to subject imports as evidence that supports its conclusion -- even if Plaintiffs are right that supply constraints solely occurred from October 2016 onwards. See Views at 47; supra Part 3.a. However, the Commission did not identify any specific instances of supply constraints prior to October 2016. This constitutes evidence that fairly undermines the Commission’s conclusion that supply constraints were a main motivating factor for switching to subject imports. If supply constraints caused switching to subject imports prior to October 2016, the Commission must point to evidence of this. Essentially, this is an issue of specificity: the Commission did not ask questions

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<sup>20</sup> For a list of Federal Register citations to determinations regarding individual countries in this investigation, see Certain Corrosion-Resistant Steel Products from China, et al. at A-5, USITC Pub. 4637 (Final) 2016.

that distinguished between times in the POI. Thus, the court concludes that the Commission's finding -- that supply-related decisions reported by purchasers occurred anytime but in that post-October 2016 (and particularly post-September 2017) period -- is not supported by substantial evidence.

***E. The Commission Did Not Adequately Address Conflicting Arguments and Evidence.***

The lack of evidence of any instances of (or specific events causing) supply constraints prior to October 2016 substantially undermines the Commission's conclusion that supply shortages, rather than underselling, were the primary cause of the subject import surge that began in 2015. The Commission's response to this is unavailing in several regards.<sup>21</sup> The Commission put forward several pieces of evidence in support of its conclusion: (1) U.S. producers' decision to increase imports; (2) fourteen of eighteen purchasers citing supply constraints as a cause for purchasing subject imports; and (3) the increase in subject imports despite being higher-priced. See Views at 46–47.

Substantial evidence does not support the conclusion that U.S. producers' decision to increase imports was indicative of supply constraints throughout the period. [[

]] See FSR at III-23. M&G's

imports were [[

]] Novatex's

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<sup>21</sup> The Commission stated in its Views at 47:

Therefore, although Petitioners argue that supply constraints were limited to a brief period at the end of the POI, U.S. producers' decisions to increase their imports to supplement U.S. supply, the responses by purchasers regarding their decisions to purchase subject imports, and the increase in subject imports despite being higher priced, all indicate that low-priced subject imports were not the basis for the market share changes that occurred when the volume of nonsubject imports from Canada, China, India, and Oman declined substantially in 2016 and thereafter.

Br. at 26; Pls.' Br. at 45. Regardless, U.S. producers' imports represented a very small proportion of subject imports. See FSR at III-15, III-22–III-23 (showing that [[

]]).

The Government's argument based on purchasers' narrative responses and importers' assertion of supply constraints is unavailing, as it fails to address the pre-October 2016 period. As discussed in supra Part 3.b, only four of the seventeen purchasers and importers reporting supply constraints did not limit their response to the last year (or less), tie their answer directly to M&G's bankruptcy in late fall 2017, or tie their answer to weather events and weather-related force majeure that solely occurred from October 2016 onwards. See FSR at Table II-4. Thus, rather than diminishing the significance of Plaintiffs' argument, the responses the Commission references in fact buttress Plaintiffs' argument. Moreover, the overselling finding, which the Commission relied on in support of its supply constraints finding, is not supported by substantial evidence, as discussed supra. The court thus holds that that the Commission did not adequately address conflicting evidence regarding its supply constraints finding.

***IV. The Commission's Ultimate no Adverse Impact Determination Was Flawed due to the Errors Discussed Above.***

Plaintiffs argue that (1) the asserted errors in the Commission's analysis of underselling and supply constraints led to a flawed analysis on impact determination; (2) the Commission failed to address extensive contrary record information; and (3) the Commission failed to explain how the limited pricing data it relied upon outweighed all contrary record data. See Pls.' Br. at 46–50. The Government (1) reiterates its earlier arguments that the Commission's analysis of underselling and supply constraints was supported by substantial evidence; and (2) emphasizes that the Commission noted that in 2016 -- the year in which subject imports increased most significantly -

- the domestic industry’s financial condition (as measured by several different indicators) in fact experienced period highs. Def.’s Br. at 38–41 (citing Views at 44–45). The Government also notes the broad range of factors that the Tariff Act of 1930 mandates the Commission to consider in its significant adverse impact analysis. Id. at 38–39 (analysis must be conducted “within the context of the business cycle and conditions of competition that are distinctive to the affected industry” (quoting 19 U.S.C. § 1677(7)(C)(iii))).

Setting aside for a moment the contested issues of underselling and supply constraints, industry conditions were mixed. Domestic industry’s net sales revenues declined from 2015 to 2017<sup>22</sup> and other financial indicators (i.e. gross profit,<sup>23</sup> operating income, operating income margin, and net income) declined from 2015 to 2017. See Views at 44–45. But, some financial indicators showed strong financial performance of domestic industry in 2016. See id. Regardless, further evidence, not adequately addressed by the Commission, casts doubt on the Commission’s no adverse impact finding, including that U.S. industry increased capacity utilization by 20 percent (from 69 percent to 89 percent) from the first quarter of 2017 (after the petition was filed) to the first quarter of 2018 (after subject imports began receding from the market). See id. at 31–32; FSR at III-15; cf. Pls.’ Reply at 28–29.

Ultimately, this is a question of weighing various pieces of evidence. If the Commission incorrectly weighted substantial pieces of evidence -- as it did here -- then remand is warranted even if the result might not change. The Government effectively argues that the Commission’s component findings are severable; in other words, even if one or more other findings were unsupported by substantial evidence, that would not make the ultimate no adverse impact finding

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<sup>22</sup> [[ ]]

<sup>23</sup> [[ ]]

unsupported by substantial evidence. Def.'s Br. at 38–41. However, the language of the Final Determination, stating that the Commission's overselling and supply constraints findings were the cause of other findings, necessitates a contrary conclusion. Views at 45–47.

The Commission relied upon its overselling finding to support its conclusion regarding market share changes: “Subject imports increased significantly both absolutely and relative to consumption, but did not significantly undersell the domestic like product. Therefore, although the domestic industry ceded some market share to subject imports over the POI, this occurred for non-price reasons . . . .” Id. at 45. The Commission explained that “[w]hile the domestic industry’s operating income experienced periodic declines, subject imports generally were higher priced throughout the POI.” Id. Similarly, the Commission relied upon its overselling finding to explain the domestic industry’s inability to realize the benefits of imposition of orders on Canada, China, India, and Oman. See id. at 46 (“[S]ubject imports largely oversold the domestic product in 2016, so any market share shifts in that year were due to factors other than price.”).

The Commission’s supply constraints finding likewise buttresses many of its other conclusions -- including its conclusion that price was not the cause of market share shifts.<sup>24</sup> The Commission articulated the same evidence of supply constraints that it found persuasive as also being evidence that market share shifts following orders against subject countries in the prior PET resin commission investigation were not caused by price. See Views at 47.<sup>25</sup> Thus, given the

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<sup>24</sup> If no non-price factors explained market share shifts, then that undermines the conclusion that price was not a factor in market share shifts.

<sup>25</sup> In full, the Commission stated in its Views at 47:

[A]lthough Petitioners argue that supply constraints were limited to a brief period at the end of the POI U.S. producers' decisions to increase their imports to supplement U.S. supply, the responses by purchasers regarding their decisions to purchase subject imports, and the increase in subject imports despite being higher



Commission's own explanation of its decision, and a lack of substantial evidence supporting either or both of the Commission's overselling and supply constraint findings, the court holds that the Commission's adverse impact determination is unsupported by substantial evidence and remands for reconsideration consistent with this opinion.

### **CONCLUSION**

The court remands the case to the Commission for further proceedings consistent with this opinion. Specifically, the court remands on the following issues: (1) the Commission's determination that overselling predominated and underselling was not significant in light of aspects of the record showing underselling and to address prior determinations that even underselling that occurred in less than 50 percent of price comparisons could be significant; (2) the Commission's finding that supply constraints were the cause of market share shifts rather than underselling in light of conflicting evidence that supply constraints solely occurred from October 2016 onwards; and (3) the Commission's no adverse impact determination in light of the insufficiencies in its overselling and supply constraint findings. While the Commission's failure to consider and address these significant arguments and evidence warrants remand, the court expresses no view on the ultimate appropriate determination of this matter on remand.

The Commission shall file with this court and provide to the parties its remand results within 90 days of the date of this order; thereafter, the parties shall have 30 days to submit briefs addressing the revised final determination with the court, and the parties shall have 30 days thereafter to file reply briefs with the court.

**SO ORDERED.**

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priced, all indicate that low-priced subject imports were not the basis for the market share change that occurred when the volume of nonsubject imports from Canada, China, India, and Oman declined substantially in 2016 and thereafter.

/s/ Gary S. Katzmann  
Judge

Dated: June 4, 2020  
New York, New York